HELPED A TRAVEL & TOURISM SERVICES AND HOSPITALITY PIONEER WITH **DATACENTER MIGRATION TO AZURE AND DISASTER RECOVERY**

SUCCESS STORY

INDUSTRY:
Travel & Hospitality

OFFERING:
Azure Datacenter Migration
Disaster Recovery

CUSTOMER OVERVIEW

This Travel & tourism related services and hospitality giant has pioneered many ventures including the invention of the world's package tour in 1841, the first pre-paid hotel coupon in 1868, creation of the first holiday brochure in 1858, and conceptualization of the first Travellers Cheques in 1874. It is an integrated travel and travel related financial services company. The company offers a range of travel services including Foreign Exchange, International and Domestic Holidays, Visa, Passport, Travel Insurance & MICE (Meetings, incentives, conferencing, exhibitions).

CUSTOMER SITUATION

- Business's need to reduce OpEx of existing infra & CapEx for new application requirement has been the key drivers of migration to cloud.
- Procurement and provisioning time of new infrastructure resulted into delay in Go-To-Market of new applications.
- Cost of DEV/UAT servers was an overhead.

SOLUTION

Leisure Travel Outbound (LTOB) application on Azure

- OpEx for new applications has been removed by deployment in Azure cloud. Additionally, Reserved Instances has significantly brought down total TCO.
- Provisioning of infra has been done in a stipulated time period after following all standard practices and delivered to application owners on the same day.
- DEV/UAT servers are automated to operate only during development hours thus giving a TCO benefit of approx. 60 %
- The Travel & tourism services and hospitality giant has successfully migrated business applications on Azure cloud. There are forty new applications that are being evaluated for migration to Azure

IMPACT

- Technical retirement debt prompted the customer to evaluate Public Cloud
- Azure was pitched as a preferred platform because of extensive support for Linux workload (max workload are RHEL)
- Due to regulatory reasons the DR region had to be in India
- Availability of migration tool; Azure Site Recovery which supports migration of physical workloads

SERVICES USED

VIRTUAL MACHINES	AZURE BACKUP	AZURE SITE RECOVERY
VPN GATEWAY	AUTOMATION	

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Trusted IT partner since 1998, Progressive Infotech provides a comprehensive suite of transformation and support services. The offerings span across cloud, digital and support operations, delivered through a matured and scalable service delivery model. In every client engagement, Progressive ensures clients realize higher ROI, stretch the intrinsic value of existing IT investments and are better prepared for emergent market changes.

Gartner lists Progressive Infotech as a notable vendor in Magic Quadrant for Public Cloud Infrastructure Managed Service Providers, Worldwide 2018- Asia/Pacific Context.

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